

2021 IMPACT REPORT



NPSolutions
LEARN · CONNECT · GROW



INTRODUCTION

Despite being another challenging year for the world and nonprofits, the Nonprofit Solutions team is proud to reflect on what we have achieved with your help this year. For NPSolutions, 2021 was a year dominated by **rebuilding our infrastructure** and **reimagining what we can offer** the nonprofit sector. Our tiny but mighty team moved mountains to position ourselves for stronger sustainability and greater impact in the years to come. We look forward to 2022 with hope and an expanded vision for how we can serve the nonprofit community.

Thank you to our volunteers, members, clients for your continued support during a year of change. ***The best part of what we do is working with dedicated and inspiring nonprofit professionals like yourself.*** We hope you will join us in a fresh start for 2022 and all the great things yet to come.

The Nonprofit Solutions Team:

Christiana Tasto, Angie Myer, Zanni Miranda, Johanna Coupé, Luiza Campos

The Nonprofit Solutions Board:

Holly Baughman, Justin Weber, Danielle O'Connor, Jonathan Bell, Lindsay Langford, Vanessa Oshiro, & Laura Shaw

2021 MAJOR ACCOMPLISHMENTS

New Leadership & Expanded Staff: Executive Director, Associate Executive Director, Operations Manager, & Business Development Associate

Complete Rebranding with new logo and colors

Developed two new & improved websites: npsolutions.org and npworks.org

Implemented new Registration System/Membership portal/Database

Expanded facilitator team to serve more constituents

Facilitated County of San Diego Human Relations Commission Strategic Planning

Expanded board representation & welcomed 3 new members (for a total of 7)

Initiated 5-year Strategic Planning Process

2021 BY THE NUMBERS



100

ORGANIZATIONAL
MEMBERS
AT YEAR-END



37

NEW MEMBERS
WELCOMED TO THE
COMMUNITY

89

WORKSHOPS
OFFERED

1,511

WORKSHOP
ATTENDEES

34

INCLUSION & EQUITY
TRAINING SESSIONS PROVIDED

23,000

USERS TO NPWORKS JOB BOARD
SERVING THE NONPROFIT COMMUNITY

2,480

INDIVIDUALS CONNECTING
TROUGH MEMBER PORTAL



51

VOLUNTEERS
(INCLUDING BOARD AND
FACILITATORS)



24

ORGANIZATION
CONTRACTS COMPLETED
(CUSTOM TRAINING, CONSULTING &
COACHING)

436

TOTAL NONPROFIT ORGANIZATIONS SERVED

A FEW OF THE ORGANIZATIONS WE HAVE THE HONOR TO SERVE



Community
HousingWorks



San Diego
Regional Center



FRANK D. LANTERMAN
REGIONAL CENTER



Father
Joe's
Villages



I attended your Coaching for Optimal Engagement course through NP Solutions back in July 2021. I wanted to reach out to thank you for the foundational skills to assess which of my direct reports were ready for coaching and how to get started.

One relationship with a direct report has taken a full 180° turn. We both have opened up and shared emotionally that we used to dread our monthly 1:1 meeting together. I would show up with a laundry list of things for him to fix within his program and focus his attention on; he would show up with guards up to defend himself. It was an unhealthy relationship. The coaching model has shifted the power, he now comes prepared to our monthly 1:1 with items he wants to talk through, successes he's had, and new innovative ideas that are taking shape.

I want to thank you for empowering me to change this relationship within work and help boost the most out of one of my really motivated employees who lost motivation when I wasn't using the right model to help him reach success. Thank you!"

-Shelly Parks, LCSW, Director of Programs,
Jacobs & Cushman San Diego Food Bank

WHAT'S NEXT FOR 2022 AND BEYOND



Build capacity in even more organizations in and beyond San Diego County



Expand services and opportunities for nonprofit members



Broaden workshop programming with relevant & innovative topics



Offer both in-person and virtual workshops



Initiate scholarship program



Promote networking and an online community through member portal



Launch a sponsorship program & increase fundraising



Increase partnerships within the sector to expand services to nonprofits



Invest in BIPOC communities and partners



Encourage nonprofit organizations to be employers of choice